

Message Text

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VIENNA FOR EWTC

E.O. 11652: N/A

TAGS: BEXP, BU

SUBJECT: TRADE OPPORTUNITIES; PULP AND PAPER INDUSTRY SECTORS

REF: STATE 131462

1. IN RESPONSE TO REFTEL EMBOFF CALLED ON TECHNOKOMPLEKT DIRECTOR RANGEL MILEV WHO OUTLINED FOUR SPECIFIC PROJECTS FOR WHICH FINANCING IS AVAILABLE.

A. PROTEIN PLANT FOR FOREST-INDUSTRIAL COMPLEX AT SILISTRA WHICH WOULD USE WASTE WATER FROM THE COMPLEX' WOOD-FIBROUS PLATES PROCESS FOR THE PRODUCTION OF 2600 TONS OF PROTEIN FOR ANIMAL FEED PER YEAR. WOOD-FIBROUS PLATES ARE TO BE PRODUCED WITH EQUIPMENT FROM POLAND.

B. COMPLETE LINE FOR PRODUCTION OF CIGARETTE PAPER AT DIMITUR BLAGOEV COMPLEX NEAR BELOV. EQUIPMENT AND KNOW-HOW ARE REQUIRED FOR MODERN FACILITY WITH CAPACITY OF 7-8000 TONS PER YEAR. THIS PROJECT IS BEING GIVEN IMMEDIATE PRIORITY.

C. COMPLETE LINE FOR PRODUCTION OF MULTI-LAYER CARD-BOARD TYPE "CHROMERSATZ" FOR INSTALLATION IN PLANT TO BE CONSTRUCTD NEAR NIKOPOL. ANNUAL CAPACITY ZZSED ON PRODUCTION OF ESTIMATED WEIGHT 200 GRAMS PER SQ.M. WILL BE 100,000-120,000 TONS PER YEAR.

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D. BLEACHED CELLULOSE COMPLEX CONSISTING OF THREE PLANTS. AGREEMENT ON DETAILS HAS BEEN REACHED BUT NOT AVAILABLE AT TIME OF MEETING.

2. EMBASSY HAS RECEIVED SPECIFICATIONS FOR FIRST ZQREE PROJECTS AND WILL POUCH SEPARATELY. SPECIFICATIONS FOR FOURTH PROJECT WERE PROMISED WITHIN NEXT FEW DAYS. MILEV REQUESTS ALL PROPOSALS BE DIRECTED TO HIM AND REQUESTED HE RECEIVE SUCH PROPOSALS FOR EACH PROJECT (OR INFORMATION THAT NONE FORTHCOMING) BY MID-SEPTEMBER.

3. IN RESPONSE REFTEL BULGARIA IN 1972 (LATEST FIGURES) PRODUCED 13,000 TONS WOOD PULP, 84,000 TONS CELLULOSE, AND 218,000 TONS PAPER. IT IS A NET IMPORTER OF SUCH PRODUCTS, RECEIVING IN 1972 SOME 74,000 TONS WOOD PULP, 40,000 TBAGS PAPER FOR NEWSPAPERS AND 5800 TONS CIGARETTE PAPERS. BUGALKIAN PULP AND PAPER INDUSTRY ALSO INTERESTED IN MODERNIZING PRESENT PLANTS AS WELL AS EXPANDING, BUT ACCORDING TO MILEV INDUSTRY PREFERS WORKING WITH PREVIOUS SUPPLIERS FOR THESE PROJECTS. AIOICH WERE APPARENTLY LARGELY EAST EUROPEAN. SUCH EQUIPMENT AND TECHNOLOGY HAS ALSO BEEN OBTAINED FROM WEST EUROPE AND SPECIFICALLY WEST GERMANY IN PAST, BUT NONE FROM US TO HIS KNOWLEDGE.

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